

## Making the Public Cloud Business Ready with OCSL's CloudRoute Service

[LONDON, UK, 31 May, 2016] OCSL, one of the UK's top systems integrator and Cloud Solution Providers, today announced the launch of its CloudRoute service. Using its own secure, direct connection to major cloud providers such as Microsoft Azure, the new service delivers all the benefits of the public cloud but with increased security, performance and resilience. The launch underlines OCSL's commitment to supporting customers' Hybrid IT and Hybrid Cloud strategies.

OCSL's Chairman, Martin Hess commented: "The level of connectivity allows organisations to take advantage of running services from OCSL's managed Azure Cloud Platform hosted in our secure UK Data Centres. This means data will reside solely in the UK at the same time as providing the flexibility to benefit from the many application services available in Public Cloud."

The service will be available via a tiered rate card, offering transparent pricing for fixed bandwidths. Customers will have flexibility to combine the new CloudRoute service with OCSL's existing range of private hosting and cloud connectivity services.

Iain Mobberley, Technology Director added: "OCSL recognises that by providing flexible network connectivity into Public Clouds we can offer businesses a way of extending their data centres to the leading current and future cloud platforms. This provides a guarantee of performance and security without the cost and complexity of establishing the dedicated connections required for diversified cloud adoption."

He continued, "A direct connection that enabled access to Public Cloud plus fixed price bandwidths remove the uncertainty over hosting business critical workloads in the public cloud."

Broker-based connectivity to other public clouds is planned for the future as part of OCSL's strategy to become a leading cloud-brokerage hub.

Key benefits of the new service include:

- **Security** – secure encrypted links to apps, services and data via OCSL's accredited secure direct connection
- **Performance** - typically less than 9ms latency end-to-end from customer premise into public Cloud
- **Scalability** – a choice of bandwidths with monitored alerts to optimise usage and costs
- **Costs** - no surprises with flat-rate pricing and no data-usage costs
- **Flexibility** - annual or longer-term contract lengths
- **Consistency** - best-of-breed network technologies and management process ensures a consistent user experience

## About OCSL

OCSL is one of the UK's Top 30 Technology Solutions Integrator and Service Providers with a growing services and managed services business focussed on the Cloud. OCSL is a Gold Partner for Microsoft, and has been singled out as UK Country Partner of the Year. OCSL's relationship with HPE spans more than 20 years and they were the first UK HPE Platinum Partner. The Organised Group has wholly owned datacentres based in the East of England, a flexible resourcing division and an application development team.

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