Growing in the cloud

On first meeting ERP Software Provider Kerridge Commercial Systems (KCS), OCSL quickly got the measure of their infrastructure issues. Together, we took a brand new approach, breaking through the constraints of their previous shared cloud service, to drive future business growth.

70%
faster backup

> " Our customer growth has been and continues to be rapid. With OCSL's infrastructure, we are able to deliver secure, scalable Software-as-a-Service, fundamental to our and our customers' growth. "
>
> **Martin Turbitt, CTO**
> Kerridge Commercial Systems

Goal

Deliver a high-performance cloud service for the future

Service

Platform as a service

Outcomes

70 new customers in 3 years
45% better performance
70% faster backup

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Pioneering thinking leads to exponential growth

K8 from KCS offers an Enterprise Resource Planning (ERP) system for distributors, wholesalers, merchants and retailers. Used globally, the platform integrates the digital supply chain, from sourcing to stocking, selling and servicing. 3 years ago KCS faced a pressing issue. Their external cloud service was struggling to keep pace with business demand. Uptime, performance and security were not only lacking, they were significant barriers to growth. KCS turned to OCSL for a robust answer.

A fresh perspective

While improving service experience was essential, so too was the flexibility to scale up as business grew. We quickly understood KCS required an unconventional approach. We put our heads together to create a private cloud platform, unrivalled in the market place. We helped KCS make the transformational move from an inadequate shared service to an enterprise-class platform.

A better answer

K8 now runs successfully in a private cloud, held in our leading UK Data Centre. Its users rely on the software to keep their distributive operations running smoothly on a daily basis. Performance is no longer the frustrating issue it once was and capacity scales effortlessly to match demand. KCS's customers choose the connection option that's best for them - a private leased line, VPN, or for ultimate performance, a dedicated platform. Our partnership continues to evolve and OCSL now offers support services, such as Disaster Recovery and Remote Management, directly to KCS's own customers.

Let's put our heads together

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Technology overview

SaaS delivered in a private cloud from OCSL's leading edge UK Data Centres

Connectivity options

- Private leased line
- Secure Virtual Private Network (VPN)
- Dedicated platform for higher processing

Data Centre specifications

- Government OFFICIAL Supplier
- N3/HSCN Supplier
- G-Cloud Supplier
- Cyber Essentials + IASME
- ISO 27001, 20000 & 9001

Analytics and monitoring solutions

- Real-time monitoring and support alerts
- Anytime reports through our CloudControl Portal

Support services

- Full disaster recovery, replicated across a 10GB fibre-optic link
- Remote management

70

new customers in just 3 years

with right-fit compute, resilience and storage bundles

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