



A CANCOM COMPANY

## Fast data for smart investing

With its award-winning platform, this leading online financial trading organisation helps investors trade markets around the world. From the boardroom to the beach, over 60,000 investors rely on the platform to make well-informed investment decisions. But charts, data feeds, live market analysis, and hundreds of associated systems all place a heavy burden on storage and systems. With exponential data growth expected, this trading organisation needed to rethink their storage. They asked OCSL's trusted experts to craft a storage architecture that would underpin growth, drive up performance, deliver continuous availability and greater data efficiency.

# 60k

retail & institutional investors rely on this trading platform 24/7, 365

“ Reduced operational costs demonstrates the importance of continuing to invest in innovative technology across IT. ”

Head of IT Production Infrastructure

### Goal

Scalable storage to underpin growth

### Service

Storage design, migration, build & support

### Outcomes

33% faster backup

Per second visibility on data

Greater IT & data efficiency

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### Head Office

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Technology & Solution Overview

Storage:

UK infrastructure

- 3 HPE 3PAR StoreServ 20450 arrays
- HPE 3PAR File Controllers

Australia infrastructure

- HPE 3PAR StoreServ 8400 array
- HPE B-Series SAN Switches
- HPE 3PAR File Controllers

Services

- Design, build, test & migration

Support

- HPE Datacentre Care Support

### Improving customer satisfaction with Flash

For this online financial trading organisation storage had become expensive and time consuming to maintain. Now, with OCSL’s help, they now have a high-performance Flash storage solution plus robust global support. As a result, they are scaling new heights of data efficiency. And with comprehensive support in place, they are offering investors the best platform experience, any time of the day or night.

#### A fresh perspective

In a world where ROI is everything, our experts quickly convinced this client a HPE 3PAR would provide a more efficient answer to storage. It would provide the always-on, high-performance storage they needed. **“The closeness of your partnership with HPE made a difference. By matching the solution so closely to our requirements you gave the project the best possible chance of success.”** commented their Head of IT Production Infrastructure. **“For us downtime isn’t an option. We needed to be certain, we could resolve any issues immediately. And with your global support, we now have that confidence.”** With OCSL’s robust project management, migration from the old to the new platform took place without impacting the business. When an additional array was needed in an overseas office, we responded with swift agility. OCSL project managed the end-to-end design, shipping and installation, all from the UK.

#### A better answer

The new storage solution has made a significant difference. **Storage performance and responsiveness improved across the board. The IT Production DBA team noticed the difference straight away. Batch operations now run much faster and additional capacity can be swiftly allocated to different teams, services and projects.** With API’s plugged into data analysis tools, real time insight is used to optimise performance. **“We have per-second visibility into our storage array performance, which was not previously possible,”** commented the Head of IT Production. **“Disk backup times decreased by 33% and snapshots of data can be created of any point in time.”** With comprehensive support in place, their IT team are now free to switch their focus to innovation. Without this investment, their existing storage platform would have struggled to keep pace with the demands of the business. Now, they have the solid foundation needed for future growth and innovation.

#### Let’s put our heads together

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**33%**  
faster disk backup

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